

How Many PIBOs Do You Want in Your Sales Downline?

Many people considering the Purifan PIBO business opportunity want to know how big their downline sales organization will be if they recruit an average of 3 people, or 5 people or 8 people? This is a great question because the answer is not easy to guess without some time with a calculator or a pencil and paper. So Purifan created the spreadsheet below to help you understand the power of a large downline, and help you understand why recruiting counts.

You can see below that if you only recruit 2 and each person you recruit only recruits 2, the total number in your complete downline becomes 15. If each person in the downline sold an average of just 2 Purifans, the chart below shows the monthly commission check is \$360 highlighted in green. The same 2 Purifans average grows your monthly commission check to \$690 if you average 3 recruits each. At 5 recruits each the check climbs to \$2,070 and at 8 recruits it grows to \$6,840! So the key to success is not only good selling skills, but good recruiting skills for your team.

Avg PIBOs Recruited	1	2	3	4	5	6	7	8	9	10
PIBO 1	1	1	1	1	1	1	1	1	1	1
PIBO 2	1	2	3	4	5	6	7	8	9	10
PIBO 3	1	4	9	16	25	36	49	64	81	100
PIBO 4	1	8	27	64	125	216	343	512	729	1000
	4	15	40	85	156	259	400	585	820	1111
Average Units Sold Per PIBO										
0.50	\$ 48	\$ 90	\$ 173	\$ 310	\$ 518	\$ 810	\$ 1,203	\$ 1,710	\$ 2,348	\$ 3,130
1.00	\$ 95	\$ 180	\$ 345	\$ 620	\$ 1,035	\$ 1,620	\$ 2,405	\$ 3,420	\$ 4,695	\$ 6,260
1.50	\$ 143	\$ 270	\$ 518	\$ 930	\$ 1,553	\$ 2,430	\$ 3,608	\$ 5,130	\$ 7,043	\$ 9,390
2.00	\$ 190	\$ 360	\$ 690	\$ 1,240	\$ 2,070	\$ 3,240	\$ 4,810	\$ 6,840	\$ 9,390	\$ 12,520
2.50	\$ 238	\$ 450	\$ 863	\$ 1,550	\$ 2,588	\$ 4,050	\$ 6,013	\$ 8,550	\$ 11,738	\$ 15,650
3.00	\$ 285	\$ 540	\$ 1,035	\$ 1,860	\$ 3,105	\$ 4,860	\$ 7,215	\$ 10,260	\$ 14,085	\$ 18,780
3.50	\$ 333	\$ 630	\$ 1,208	\$ 2,170	\$ 3,623	\$ 5,670	\$ 8,418	\$ 11,970	\$ 16,433	\$ 21,910
4.00	\$ 380	\$ 720	\$ 1,380	\$ 2,480	\$ 4,140	\$ 6,480	\$ 9,620	\$ 13,680	\$ 18,780	\$ 25,040
4.50	\$ 428	\$ 810	\$ 1,553	\$ 2,790	\$ 4,658	\$ 7,290	\$ 10,823	\$ 15,390	\$ 21,128	\$ 28,170
5.00	\$ 475	\$ 900	\$ 1,725	\$ 3,100	\$ 5,175	\$ 8,100	\$ 12,025	\$ 17,100	\$ 23,475	\$ 31,300
5.50	\$ 523	\$ 990	\$ 1,898	\$ 3,410	\$ 5,693	\$ 8,910	\$ 13,228	\$ 18,810	\$ 25,823	\$ 34,430
6.00	\$ 570	\$ 1,080	\$ 2,070	\$ 3,720	\$ 6,210	\$ 9,720	\$ 14,430	\$ 20,520	\$ 28,170	\$ 37,560
6.50	\$ 618	\$ 1,170	\$ 2,243	\$ 4,030	\$ 6,728	\$ 10,530	\$ 15,633	\$ 22,230	\$ 30,518	\$ 40,690
7.00	\$ 665	\$ 1,260	\$ 2,415	\$ 4,340	\$ 7,245	\$ 11,340	\$ 16,835	\$ 23,940	\$ 32,865	\$ 43,820
7.50	\$ 713	\$ 1,350	\$ 2,588	\$ 4,650	\$ 7,763	\$ 12,150	\$ 18,038	\$ 25,650	\$ 35,213	\$ 46,950
8.00	\$ 760	\$ 1,440	\$ 2,760	\$ 4,960	\$ 8,280	\$ 12,960	\$ 19,240	\$ 27,360	\$ 37,560	\$ 50,080

What Kind of Commission Can I Earn on One Sale?

As a PIBO you earn a commission on the items you personally sell and 3 more layers down in your sales downline. The chart below shows how much commission on various numbers of quantities sold from 1 to 80. The sale of 1 to 3 to a homeowner is typical, a business might purchase 5 to 20 and a school might need 40 to 60 Purifans for one elementary school building. You can see your commission is 15% on any direct sale. Let's use the example of closing the sale on an elementary school for 40 Purifans and motors. You earn \$2,760 commission and you may make additional money on installation services you provide. But if someone you recruited sells 40 Purifans and Motors to a school, they get a commission of \$2,760, but you get \$920 for your override commission. That is the power of a downline commission program, you can earn income from the sales of your recruited downline. The bigger the downline the more opportunities you have every month for these sales to add up to some very significant numbers.

Purifans Sold		1	2	3	4	5	10	20	40	80
\$ Value Total	\$390	\$390	\$780	\$1,170	\$1,560	\$1,950	\$3,900	\$7,800	\$15,600	\$31,200
PIBO 1	15.00%	\$ 59	\$117	\$ 176	\$ 234	\$ 293	\$ 585	\$1,170	\$ 2,340	\$ 4,680
PIBO 2	5.00%	\$ 20	\$ 39	\$ 59	\$ 78	\$ 98	\$ 195	\$ 390	\$ 780	\$ 1,560
PIBO 3	2.50%	\$ 10	\$ 20	\$ 29	\$ 39	\$ 49	\$ 98	\$ 195	\$ 390	\$ 780
PIBO 4	1.25%	\$ 5	\$ 10	\$ 15	\$ 20	\$ 24	\$ 49	\$ 98	\$ 195	\$ 390
Purifans and Motors Sold										
\$ Value Total	\$460	\$460	\$920	\$1,380	\$1,840	\$2,300	\$4,600	\$9,200	\$18,400	\$36,800
PIBO 1	15.00%	\$ 69	\$138	\$ 207	\$ 276	\$ 345	\$ 690	\$1,380	\$ 2,760	\$ 5,520
PIBO 2	5.00%	\$ 23	\$ 46	\$ 69	\$ 92	\$ 115	\$ 230	\$ 460	\$ 920	\$ 1,840
PIBO 3	2.50%	\$ 12	\$ 23	\$ 35	\$ 46	\$ 58	\$ 115	\$ 230	\$ 460	\$ 920
PIBO 4	1.25%	\$ 6	\$ 12	\$ 17	\$ 23	\$ 29	\$ 58	\$ 115	\$ 230	\$ 460